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CADENAS Forms Partnership with Siemens PLM Software

Partnership Enhances Process Optimization by Further Bridging the Gap between Engineering and Procurement

Augsburg, Germany May 17, 2011 - [CADENAS GmbH](#), a leading software manufacturer in strategic parts management and electronic product catalogs, today announces becoming a Foundation Partner in the Siemens Solution Partner Program. CADENAS will work with Siemens PLM Software, a business unit of the Siemens Industry Automation Division and a leading global provider of product lifecycle management (PLM) software and services, to help customers optimize their business processes for engineers and purchasers while eliminating cost-intensive redundancies across the enterprise.

CADENAS' strategic parts management system, PARTsolutions, works with Siemens PLM Software's Teamcenter® software, the world's most widely used PLM system, NX™ software, its leading integrated CAD/CAM/CAE system, and Solid Edge® software, the company's mainstream 2D/3D CAD solution. By enabling the configuration of 3D standard and supplier parts in native CAD formats within a larger PLM context, PARTsolutions enables engineers to find, reuse and control standard and supplier parts more effectively. The joint solution is already being used by companies like Boeing and Siemens VAI.

"CADENAS is a welcome addition to our partner program," said John F. Miller, Vice President Business Operation of Siemens PLM Software. "The partnership with CADENAS enables Siemens PLM Software to further deliver on its goal of process optimization. Millions of supplier parts, compliant with the world's major standards are now available as native content for use by our NX and Solid Edge users. PARTsolutions and Teamcenter jointly provide the infrastructure to manage the digital content, the ordering of the physical parts and the supplier relationship."

The partnership validates the CADENAS concept of "Purchineering," a symbiosis of standardized purchasing processes and the application of preferred components as specified by engineering. By offering the ability to put more controls in place between buyers and the engineers who specify what to buy, PARTsolutions integrates silos within a company in order to negotiate volume prices with strategic

suppliers. It eliminates the introduction of parts that cannot be sourced in a timely manner, or prices for "one-off" purchases and enables procurement to maintain a list of items that can be standardized around the world in order to keep costs and downtime as low as possible.

"The need to reduce product costs and accelerate time to market has placed demands on engineers to produce designs that are more easily, quickly and cost-effectively manufactured," said Walter Leder, Vice President of CADENAS GmbH. "Most manufacturers have adopted a PLM strategy centered on an integrated product model that incorporates manufacturing data, yet a chasm continues to exist between engineering and procurement. Fortunately, by making data available to all engineers earlier in the product lifecycle by adding 3D part catalog technology to the Siemens PLM Software solution, we are bridging this gap."

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About CADENAS GmbH

CADENAS is a leading software manufacturer in the areas of strategic parts management and parts reduction (PARTsolutions), as well as electronic product catalogs (eCATALOGsolutions). With its COTS software solutions, the company acts as a link between the component manufacturers, and the buyers.

CADENAS has over 300 employees in 12 locations worldwide. The name CADENAS (Spanish for "process chains") has stood for success, creativity, support, and process optimization for over 19 years. To learn more about CADENAS GmbH and its latest innovations, please visit www.cadenas.de. In the Americas, please contact CADENAS PARTsolutions, LLC at www.partsolutions.com.

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