



**Media Contact:**

Laurie Gibson  
B3 Communications  
(650) 969-0764

[lgibson@b3communications.com](mailto:lgibson@b3communications.com)

**PARTsolutions Reports Nearly 35 Million CAD Downloads in 2009; Demonstrates CAD-Native 3D Product Catalogs are the New Standard in Design & Engineering**

*Next Generation Solutions for Managing and Hosting 3D Standard and Commercial Part Catalogs Widely Adopted by Companies like MISUMI and Boeing*

**Milford, OH – February 9, 2010** – [PARTsolutions, LLC](#), a global provider of [3D part catalogs](#) for manufacturers and enterprises, today announces a record number of CAD downloads in 2009. Nearly 35 million 3D CAD product models – or an average of 2.9 million per month – were downloaded by customers of companies like MISUMI, Numatics, Toshiba International Corporation, Reid Supply, PHD and Hamilton Caster. This number marks a 30 percent increase in downloads over 2008 and validates that 3D part catalog technology is a critical business component for manufacturers of all sizes to retain and win business.

PARTsolutions acquired new customers of all sizes and industries in 2009 – including Milwaukee Valve, Milwaukee Cylinder, Anderson Instrument Company, RWM Casters and US Tsubaki – despite the uncertain economic environment. The company projects it will deliver more than 50 million 3D product catalog components to design engineers worldwide in 2010 and has doubled its staff to prepare for this growth.

“Demand for our technology and service continues to increase as forward-thinking manufacturers explore new ways to gain efficiencies, increase sales and enhance customer loyalty,” said Tim Thomas, CEO of PARTsolutions. “Our growth reflects a remarkable transformation in how standard parts are both managed and procured, as well as how products are ultimately designed and engineered.”

PARTsolutions’ [PARTcatalog](#) product enables suppliers to host their configurable product catalog on-line, making it easier for customers and prospects to “design in” supplier products into their designs, while business intelligence tools generate valuable sales leads and marketing exposure. Last year, the company conducted an [industry survey](#) that further validates the importance of CAD-native 3D product catalogs to design engineers for product selection. Compiled by polling more than 500 companies – including 3M, Lockheed Martin and Ford Motor Company – the data revealed that supplying catalogs in paper, PDF or neutral file formats is no longer adequate, with 85% of design engineers preferring part downloads in their CAD-native format.

PARTsolutions also saw growth in demand for its [PARTenterprise](#) solution, which offers centralized access to 3D standard part catalogs to ensure parts are easy to find, reuse and control, while minimizing the IT management required to manage standard part catalogs. For example, The Boeing Company

significantly reduced the overhead associated with managing several internal software programs by standardizing on the PARTsolutions enterprise parts management system.

For more information, visit: [www.partsolutions.com](http://www.partsolutions.com).

### **About PARTsolutions LLC**

PARTsolutions® LLC is a leading provider of PLM solutions for next generation 3D part catalog management and hosting, delivering solutions since 1992. For large manufacturers, the PARTsolutions product suite provides centralized 3D standard part catalogs making it easy for global design teams to find, reuse, and control standard and proprietary 3D parts. For component manufacturers, the PARTsolutions product suite provides web hosting of 3D part catalogs to increase lead generation, and to ensure that components get “designed in” to OEM products. The PARTsolutions CAD-Native advantage provides support of over 85 native and neutral CAD and graphics formats to meet the needs of the multi-CAD supply chain. The PARTsolutions product suite maximizes support of reuse and standardization initiatives to deliver measurable business growth through maximizing standard part reuse to get products to market faster with reduced cost. Information about PARTsolutions can be found at <http://www.partsolutions.com>.